



# **Swami Keshvanand Institute of Technology, Management & Gramothan**

**Approved by AICTE, Ministry of HRD, Government of India  
Recognized by UGC under Section 2(f) of the UGC Act, 1956  
Affiliated to Rajasthan Technical University, Kota**

## **Campus Recruitment Training (CRT)**

🏠: RAMNAGARIA (JAGATPURA), JAIPUR-302017 (RAJASTHAN), INDIA

☎: +91-141-5160400, 2752165, 2759609 | 📠 : 0141-2759555

✉: [info@skit.ac.in](mailto:info@skit.ac.in) | 🌐: [www.skit.ac.in](http://www.skit.ac.in)

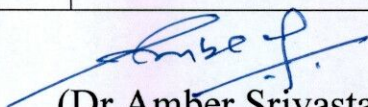


**SWAMI KESHVANAND INSTITUTE OF TECHNOLOGY  
MANAGEMENT & GRAMOTHAN  
JAGATPURA, JAIPUR  
Notice**

Date: 08/03/2022

Aptitude development classes (CRT) for students of VI semester CS, ECE, EE, CE, IT & ME will be held from March 23, 2022 to May 14, 2022 (phase -1) as per the program given below:

|                     |                      |                             |
|---------------------|----------------------|-----------------------------|
| IT-B, CS-A, CS-B    | 9.00 AM to 11.00 AM  | Monday, Wednesday, Friday   |
| IT-A, ME-A+B, ME-C  | 11.30 AM to 1.30 PM  | Tuesday, Thursday, Saturday |
| CS-C, CS-D, CS-E    | 11.30 AM to 1.30 PM  | Monday, Wednesday, Friday   |
| ECE-A, ECE-B, ECE-C | 9.00 AM to 11.00 AM  | Tuesday, Thursday, Saturday |
| EE- B               | 9.00 AM to 11.00 AM  | Monday, Tuesday             |
| EE-A                | 10.00 AM to 12.00 PM | Wednesday                   |
|                     | 11.30 AM to 1.30 PM  | Thursday                    |
| EE - C              | 12.30 PM to 2.30 PM  | Wednesday                   |
|                     | 11.30 AM to 1.30 PM  | Friday                      |
| Civil-A             | 11.30 AM to 1.30 PM  | Monday                      |
|                     | 9.00 AM to 11.00 AM  | Thursday                    |
| Civil - B           | 11.30 AM to 1.30 PM  | Tuesday                     |
|                     | 9.00 AM to 11.00 AM  | Friday                      |

  
(Dr Amber Srivastava)  
Head, Training & Placement Cell

All Notice Boards  
CC  
Director  
Director (Academics)  
Principal  
Registrar  
Dean,  
HODs – CS, IT, ECE, EE, Civil, ME & OFA  
Concerned CRT Coordinators



## Memorandum of Understanding

This MOU is hereby signed on 7th April, 2022 between IMS (Ambition Educomp) and SKIT Jaipur regarding conduct of CRT (Campus Recruitment Training) classes at SKIT college campus.

1. IMS will conduct CRT full-length module with students of B.Tech. 3rd year.
2. CRT COURSE STRUCTURE (starting from 24<sup>th</sup> March, 2022) as below:
  - 100 hours of Offline/Online classes
  - 4 Practical Workshops on new-Age Technical Skills
  - 200+ Learning Videos
  - 60 online chapters with chapter wise tests
  - 75 sectional tests
  - 50 Company-specific full-length tests
  - GDPI sessions & 2 online HR interviews 30+hrs of Concept Videos
  - Comprehensive study material consisting of E-Books/Hard Books and handouts.
  - Experienced faculty members to impart the best inputs.
3. 325 students at a cost of Rs.3300/- per student (all inclusive) I.e 1072500/-
4. In second round of revision, Faculty members will come to SKIT (if state government permits) and expenses will be borne by IMS Jaipur.
5. Necessary tools for teaching will be provided by SKIT.
6. SKIT will arrange basic requirements viz tea, water and suitable rest space for faculty visiting the campus for taking classes in second phase.
7. SKIT will inform necessary changes in schedule well in advance (a week before). In case of any cancellation of class same should be communicated by SKIT timely.
8. SKIT will provide Academic Calendar, Holiday list to IMS.
9. Payment Terms: - 40% Advance, 30% after two months of course and balance 30% after course completion.

**\*\*Cheque to be issued in favor of Ambition Educomp.**

For Ambition Educomp

Centre Director

For SKIT

Registrar

Address: 310.2<sup>nd</sup> Floor, Apex Mall, Lalkothi Jaipur-302015;

Tel: - 0141-4040522/622 (M) 7737129169, 7737660307

E-Mail ID: - [educompambition@gmail.com](mailto:educompambition@gmail.com)



**T.I.M.E.****JAIPUR CENTRE**

Triumphant Institute of Management Education Pvt. Ltd.

Licensee: M/s. Comprep LLP

## Memorandum of Understanding

This MOU is hereby signed on 7th April, 2022 between T.I.M.E. (Comprep LLP) Jaipur and SKIT Jaipur regarding conduct of CRT (Campus Recruitment Training) classes at SKIT college campus.

1. T.I.M.E. will conduct CRT full-length module with students of B.Tech. 3rd year.
2. T.I.M.E. will provide following CRT COURSE STRUCTURE (starting from Mar, 2022):
  - 60 hours of aptitude training (56 hours of teaching and 4 hours of testing) in phase-I covering various questions asked in Aptitude Tests of companies, specially IT companies, to be done section-wise @ 2 hours a day spread over 6<sup>th</sup> Semester; 6 hours of doubt-solving and feedback sessions; and 24 hours (16 hours of teaching and 8 hours of testing) in phase-II in VII semester as a refresher to be done in 2-3 groups.
  - Comprehensive study material consisting of Books and handouts.
  - Experienced faculty members to impart the best classroom inputs.
  - Paper-based Comprehensive Tests, 20 online Mock Tests Based on TCS, Infosys etc for online practice along with some sectional tests.
  - Guidance about the selection processes followed by various companies to ensure focus.Additional web-based support through user name and password to be provided by T.I.M.E. (profiles of major companies, IT & ITES Industry updates, GD topics and interview questions for practice, etc.)
3. Faculty members will come to SKIT and expenses will be borne by T.I.M.E. Jaipur.
4. Necessary tools for teaching (whiteboard, marker, projector) will be provided by SKIT.
5. SKIT will arrange basic requirements viz tea, water and suitable rest space for faculty visiting the campus for taking classes.
6. SKIT will inform necessary changes in schedule well in advance (a week before). In case of any cancellation of class same should be communicated by SKIT timely.
7. SKIT will provide Academic Calendar, Holiday list to T.I.M.E.
8. Number of batches 12 of approx 60 students each, within college timing between 8 AM to 2:30 PM.
9. The total lumpsum cost of entire training module for approx 700-720 students will be Rs. 28,00,000/- (Rupees Twenty Eight Lakhs Only), inclusive of GST. If number of students exceed this number but number of batches remain the same i.e. 12, then Study Material charges @ Rs 500 + GST will be billed for the additional number of students.
10. 25% payment to be made in advance at the beginning of the course, 25% in end-April'22, 25% in May'22 and balance 25% on course completion. Cheques to be issued in favour of **Comprep LLP**.

For T.I.M.E. Jaipur  
(Comprep LLP)

Centre Director

For Swami Keshi Institute of  
Technology, Management & Gramothan

Registrar

Registrar

- 
- **Civil Lines** : Ground Floor, Anchor Mall, Near Civil Lines Metro Station, Ajmer Road. Tel: 0141-4008056/57
  - **Vaishali Nagar** : 9B, RSEB Officers Colony, Opp. INOX Cinema, Gautam Marg. Tel: 0141-5108024
  - **JLN Marg** : 1<sup>st</sup> Floor, UDB Corporate Tower-1, Near Fortis Hospital, JLN Marg. Tel: 0141-2721308
  - **Vidyadhar Nagar** : Balaji Tower-1, Near Manipal Hospital, Sikar Road. Tel: 0141-4359303





T & P Office <tpo@skit.ac.in>

**Fwd: Aon | Business Proposal | General Terms & Conditions | 2023 Batch | Swami Keshvanand Institute of Technology, Management & Gramothan (SKIT,Jaipur)**

vineet Jain <vineet@skit.ac.in>

Tue, Apr 12, 2022 at 12:18 PM

To: Amber Srivastava <amber@skit.ac.in>, Vineet Jain <tpo@skit.ac.in>

Regards  
Vineet

Begin forwarded message:

**From:** Bandhav Bhatia <bandhav.bhatia@aon.com>

**Date:** 12 April 2022 at 12:03:26 PM IST

**To:** vineet Jain <vineet@skit.ac.in>

**Cc:** amber@skit.ac.in, Himanshu Singh <himanshu.singh4@aon.com>, Vinay Singh <vinay.singh3@aon.com>

**Subject:** Aon | Business Proposal | General Terms & Conditions | 2023 Batch | Swami Keshvanand Institute of Technology, Management & Gramothan (SKIT,Jaipur)

Dear Vineet Sir,

Greetings of the day!

Below is the general terms & condition email to which we request the institute to acknowledge and confirm for our internal Pro forma invoicing processing purpose followed by Tax invoice.

**SECTION-A – COMMERCIALS**

This has reference to our discussions with you regarding the engagement by **Swami Keshvanand Institute of Technology, Management & Gramothan (SKIT Jaipur)** ("Client") of **Aon Consulting Private Limited ("Aon")**, for availing the Services defined hereinafter. We are bringing on record the following terms of our engagement. Please send us an email confirmation on the below Scope, Fees and the General Terms & Conditions:-

In the event of a conflict with any Purchase Order or other documents issued by the Client based on this Agreement, the terms of this Agreement shall prevail.

**1. Scope of Services and Project Plan –**

Our scope of services for this Agreement will be limited to below and will include the following:

| Offering                                     | Student Count  | Duration | Total Price                  |
|--|----------------|----------|------------------------------|
| 2023 Batch, offering (CoCubes 1 & CoCubes 2) | Complete Batch | 1 year   | INR 1,50,000( All inclusive) |

\*18% GST applicable as per G.O.I guidelines

*Vineet Jain*

*Permitted  
13/4/2022*



## 2. Timelines

This Agreement shall commence on **12-April-2022** (the "**Effective Date**") and shall remain in effect for a period of **1 Year** ("**Term**"), unless terminated earlier in accordance with the provisions of this Agreement. Any deviation/delay, that impacts the timelines from the project plan and is not attributable to Aon, shall not constitute a delay by Aon.

## 3. Professional Fees

The total professional fees payable for the scope outlined above will be a consolidated amount of INR 1,50,000 all inclusive one time professional fees.

- Aon's fees for Services is exclusive of all applicable indirect taxes, levies, duties, cesses and surcharges that are applicable now or that may hereafter be imposed on Aon's rendering of the Services or the Client's use of the Services. Any indirect tax will be charged and recovered over and above the Aon's fees for Services. Upon introduction of GST and in the event of any subsequent amendments, the parties would discuss and agree upon an approach which would allow for optimization of the taxes applicable under the Agreement.

## 4. Payment Terms : 100 % Advance

All payments become due immediately from date of invoice and shall be made to Aon within 7 days from date of receipt of invoice without any deduction or set-off, provided that nothing set forth herein shall restrict the Client from deducting taxes at source.

## 5. Client Details

- a.) Name of the Entity: Swami Keshvanand Institute of Technology, Management & Gramathan (SKIT,Jaipur)
- b.) Invoice Address: Ram Nagariya Rd, Shivam Nagar, Jagatpura, Jaipur, Rajasthan 302017
- c.) Name of Contact Person: Mr. Vineet Jain
- d.) Contact Tel. no. and email Id: (9828655525), vineet@skit.ac.in
- e.) GST details:
  - GST Registration Number/ UIN :
  - Name of Entity as registered with GSTN :
  - Registered Address :
  - Date of Registration :

## 6. Project Coordinator details

### Aon

- a.) Name of Contact Person: Bandhav Bhatia
- b.) Contact Email Id: bandhav.bhatia@cocubes.com

### Client

- c.) Name of Contact Person: Mr Vineet Jain
- d.) Contact Email Id: (9828655525), vineet@skit.ac.in

## SECTION-B – GENERAL TERMS AND CONDITIONS OF ENGAGEMENT "GT&Cs"

- These GT&Cs constitute the final understanding between the Client and Aon and supersedes all previous agreements oral or written.



2. This Agreement shall be on a "principal to principal" basis.

3. The Client shall promptly notify in writing its acceptance to the Aon Project Coordinator, within one week of rendering of the Services or delivery of the deliverables by Aon. In case no such notification is received within one week, it shall be presumed that the Services rendered and deliverables made by Aon are accepted by the Client.

4. Aon reserves the right to suspend performance of the Services or any part thereof or terminate this Agreement, if the Client fails to pay any fees and expenses when due.

5. Any change in the Scope of Work will be agreed to by the Parties in writing.

6. This Agreement may be terminated for cause by the affected Party if the defect is not cured within six weeks of the written notice of communication of such defect by the affected Party.

7. Termination of this Agreement shall not affect the rights and obligations of the Parties accrued prior to the effective date of termination. Upon the effective date of termination, the Client shall pay Aon forthwith on demand all fees and expenses due hereunder till the effective date of termination.

8. Neither Party will be liable for any indirect, incidental, special or consequential damages, including the loss of profits, revenue, data, or use or cost of procurement of substitute goods, incurred by either Party or any third Party, whether in an action in contract, tort, based on a warranty or otherwise, even if the other Party or any other person has been advised of the possibility of such damages. Aon's liability for damages under this Agreement will not exceed the amounts actually paid by the Client to Aon.

9. Each Party agrees to indemnify the other Party for such claims, suits, losses and damages, including litigation costs, attorney fee and settlement costs (if any), (collectively Liabilities) being suffered by the aggrieved Party as a direct consequence of breach of its confidentiality and intellectual property related obligations under this Agreement.

## **10. Ownership and Control of Data and Work Product**

### **a. Client Information**

Client Information shall include all nonpublic information, data, and materials (in whatever form or media), including personal information of its employees, provided to Aon, under this Agreement, by or on behalf of Client. Subject to Client's payment of relevant fees, Client will own all "**Deliverables**" which means all material specifically developed for the Client by or on behalf of Aon relating to the services including written advice, letters, and reports. The Client represents that the use of the Client Information contemplated in this Agreement will not infringe the privacy and/ or intellectual property rights of any third party and that the Client has obtained all consents or authorizations of any such third party necessary for such use of Client Information. Client Information will remain the property of the Client, and Aon agrees not to remove any copyright notices from such Client Information or use such Client Information except internally in connection with the corresponding Services.

### **b. Aon Information**

Aon retains all proprietary rights in the "**Aon Information**" which means (i) the general knowledge, know-how (including processes, methodologies, ideas, concepts, techniques and other tools that are of generic application to the business of Aon), any skill acquired or developed by Aon in the course of this Agreement and any and all proprietary rights therein and any other documents, information or materials of generic application to Aon's business and derivatives thereof and any materials created prior to or during the performance of the services; (ii) all information and materials which are not Deliverables but which are provided to the Client by or on behalf of Aon or which is embedded in the Deliverables; (iii) any of Aon's websites (including websites or on-line portals, general purpose consulting and software tools, templates, standard materials and derivatives thereof, through which Aon may perform the services), and all intellectual property rights therein.

### **c. Advice and Exclusive Use**



Deliverables will be addressed to the Client and provided for Client's exclusive benefit and use and solely for the purpose for which it is provided. Other than as permitted in this Clause, Client agrees not to distribute or disclose, in whole or in part, any Deliverables and Aon Information to any third party.

Notwithstanding the above, where necessary for the management of Client's affairs Client may pass Deliverables and Aon Information to its group companies or its professional business advisers for information purposes only provided that:

- i. any such disclosure is made in the normal course of Client's business affairs;
- ii. the Information is disclosed in full and no disclaimers are removed from the Deliverables and Aon Information prior to disclosure; and
- iii. where disclosure is to its group companies, Client agrees to procure that all such recipients accept such Deliverables and Aon Information on the basis that (i) our aggregate liability, collectively, to those recipients and Client, is not greater than Aon's aggregate liability to the Client as set out in this Agreement and (ii) they are subject to an obligation not to disclose such Deliverables and Aon Information to third parties.

#### **d. License to Use**

To the extent that Aon utilizes any Aon Information, in connection with the performance of Services, such Aon Information shall remain the property of Aon. Except for the limited license expressly granted in the following paragraph, the Client shall acquire no right or interest in such property.

Subject to the provisions of this Agreement, Aon grants to the Client a non-exclusive, non-sub-licensable, non-transferable license to use the Aon Information solely for the Client's internal use. To the extent such license covers Aon Software; such license shall terminate and expire upon the termination or expiration of Aon's provision of Services related to such Aon Software. Except as otherwise expressly permitted herein, the Client will not copy Aon Information, except for one copy for the back-up or archival purposes.

#### **e. Restrictions**

Client will not (i) create derivative works based on, modify, or translate the Aon Information, (ii) sell, assign, distribute, lease, market, rent, sublicense, transfer, or otherwise grant rights to the Aon Information in whole or in part to any third party; (iii) obfuscate, remove or alter any of the internet links or copyright or other proprietary legends that are in the Aon Information or that are displayed on pages served by the Aon Information, (iv) reverse engineer, decompile or disassemble Aon Software or any part thereof or otherwise obtain or attempt to obtain the source code for Aon Software.

#### **f. Ownership or proprietary rights**

This Agreement does not grant or otherwise give either Party ownership in or other proprietary rights to use the other Party's trademarks and other intellectual property, except as explicitly authorized for herein.

### **11. Confidentiality**

- a. For the purposes of this Agreement, "Confidential Information" includes: (i) the terms of this Agreement; (ii) Client Information; (iii) Aon Information; (iv) oral and written information designated by a Party as confidential prior to the other Party obtaining access thereto; and (v) oral and written information which should reasonably be deemed confidential by the recipient whether or not such information is designated as confidential. Each Party's respective Confidential Information will remain its sole and exclusive property.
- b. No Party will disclose the other Party's Confidential Information to a third party without the prior written consent of the other Party, except to their employees who have a need to know the Confidential Information of the other Party (and in case of Aon, any affiliate or third party service provider providing back office/IT support). Aon may use Client's Confidential Information in combination with other data for statistical or analytical purposes provided that no such Client Confidential Information is identifiable by the Client or the Client employee and either Party may disclose the other Party's Confidential Information to its legal counsel and auditors. Aon may also disclose Client's Confidential Information to any subcontractor or to any other third party, as instructed by the Client, providing services to the Client in connection with this Agreement as reasonably necessary for such subcontractor or third party to perform its services, provided that any such subcontractor is subject to a confidentiality agreement. The confidentiality obligations set out in this Agreement will continue in full force for a period of 3 years from the Execution Date.
- c. If so requested by the disclosing Party and subject to the provisions of this Agreement, the receiving Party will promptly destroy or cause to be destroyed, or return or cause to be returned to the disclosing Party, all Confidential Information received from or on behalf of the disclosing Party. Either party may



retain a copy of the Confidential Information as required by any law or regulation, their record retention policy, or to defend its work product provided that such Confidential Information is retained in accordance with the terms of confidentiality obligations under this Agreement. For the avoidance of any doubt, if it is technically impossible to expunge any Confidential Information from the receiving Party's IT systems, such residual Confidential Information will continue to be subject to the confidentiality obligations set out in this Agreement.

- d. Confidential Information does not include information if and to the extent such information: (i) is or becomes generally available or known to the public through no fault of the receiving Party; (ii) was already known by or available to the receiving Party prior to the disclosure by the disclosing Party; (iii) is subsequently disclosed to the receiving Party by a third party who is not under any obligation of confidentiality to the Party who disclosed the information; (iv) is required by law to be disclosed as part of a judicial process, government investigation, legal proceeding, or other similar process; or (v) has already been or is hereafter independently acquired or developed by the receiving Party without violating any confidentiality agreement with or other obligation to the Party who disclosed the information.
- e. If the receiving Party is required to disclose the Confidential Information of the disclosing Party as part of a judicial process, government investigation, legal proceeding, or other similar process, the receiving Party will give prior written notice of such requirement to the disclosing Party.
- f. Aon and the Client shall comply at all times with any and all applicable laws relating to personal data protection and any and all legal conditions that must be satisfied in relation to the collection, transfer, processing, storage, and destruction of personal information. Client agrees that Aon may transfer these documents, physically or electronically, to its personnel and affiliates in India or overseas in connection with the performance of this Agreement.

12. Both Parties will comply with all applicable laws, rules, orders, statutes, and regulations.

13. Parties agree that during the term of this Agreement and for a period of 12 months after the expiry or termination of this Agreement, neither Party will induce or attempt to influence, directly or indirectly, any employee of the other Party or its contractors to terminate his/her employment and work for such Party or any other person. Nothing herein shall prevent either Party from hiring an employee of the other Party who responds to an advertisement (through mass media) for employment opportunities.

14. This Agreement will be governed by and construed in accordance with the laws of India. Each Party agrees to submit itself to the exclusive jurisdiction of the courts of New Delhi.

15. In the event of disputes, claims arising out of or in connection with this Agreement or in any way relating hereto or any term, condition or provision herein mentioned or the construction or interpretation thereof the same shall be governed by the Indian Arbitration and Conciliation Act 1996. The Tribunal shall consist of a sole arbitrator appointed by mutual consent of both the Parties. The language of the arbitration shall be English. The seat of arbitration shall be New Delhi. The fees of arbitration will be borne by the Party as directed in the arbitration award.

16. This Agreement, (i) embodies the final, complete and exclusive understanding between the Parties with respect to its subject matter; (ii) replaces and supersedes all previous oral or written agreements, understandings or arrangements between the Parties; (iii) may be signed in counterparts, each of which will be an original and all of which will constitute one and the same document; and (iv) may only be amended in a writing signed by an authorized officer of each Party hereto. The Parties acknowledge and agree that any pre-printed terms on any transactional or other document used in connection herewith are per se null and void and of no force or effect.

Request you to kindly review and confirm over email so that after this we can proceed with invoice generation process steps.

Looking forward!

**Bandhav Bhatia**

Regional Lead, Education Vertical



• m +91 8130096606

[www.aon.com](http://www.aon.com)

**Aon**

Aon Centre, 9-11<sup>th</sup> Floor,

Candor Gurgaon 1 Reality Project Pvt. Ltd.

Village Tikri, Sector – 48,

Gurgaon, India - 122001

LinkedIn Instagram

*I'm in. I pledge to create equal opportunity for every candidate.*



**Memorandum of Understanding & Agreement  
For**

Outcome based Education and  
Employability Index Enhancement  
Platform ( Myperfectice) for 2023 batch  
Students

***Between***

**Perfectice Eduventure Private Ltd.**



**And**

**Swami Keshwanand Institute of Technology**

**On**

**Date: 08.03.2022**

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The information in this document shall not be disclosed outside the management of SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY and shall not be duplicated, used or disclosed, in whole or in part, for any purpose other than to evaluate the proposal.



## **MEMORANDUM OF UNDERSTANDING & AGREEMENT**

This Memorandum of Understanding ("MoU") dated 08.03.2022 and effective immediately is signed by and between

**Perfectice Eduventure Private Limited, hereby referred to as Perfectice**, with its principal place of business at E-45, Sector 3, Noida, 201301. Represented by its Co-founder Dr. Rakesh Kumar Sharma herein referred to as the party of the FIRST PART

AND

**Swami Keshwanand Institute of Technology**, with its principal place of business at, Ram Nagariya Rd, Shivam Nagar, Jagatpura, Jaipur, Rajasthan 302017, Represented by its Group Head of HRD Ms. Suma Hiremath herein referred as the party of the SECOND PART.

WHEREAS, Perfectice is an Education Technology **Company incorporated in USA, Perfectice LLC**, with an operating legal entity in India as **Perfectice Eduventure Private Ltd.** The Company is formed with a mission to use technology (data and insight) to help teachers, students, and parents, bring personalized learning to students. The leadership team brings in technology and education expertise and experience from USA and India.

WHEREAS, Swami Keshwanand Institute of Technology's academicians, the highly committed team facilitates all-round development of students to help them acquire the ability of lifelong learning and to make them competent professionals as well as a good human being.

Whereas the parties have decided to enter into a strategic alliance on terms mutually beneficial to them.

**PURPOSE:** " **Outcome-based Education and Employability Index Enhancement Platform** " will be used by Swami Keshwanand Institute of Technology, to enhance the Employability of the students & academic unproctored tests, quizzes of all the branches selected by the Management of the Institute in the campus. SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY has an ambitious plan to introduce **TECHNOLOGY** for education to enhance the student's /teacher's experience, engagement, and outcome. Progressive Universities across the world – **USA and India** are blending technology with the traditional pedagogy to differentiate and produce a unique outcome/world-class citizen. Perfectice Technology platform is helping institutions across the globe – **USA & India**, realize that dream.

The platform will also be used by the faculties and potential student's parents/mentors.

The proposal consists of...

1. **Perfectice Introduction**
2. **Scope of Engagement**
3. **Deliverables**
4. **Duration**
5. **Cost and Payment**
6. **Confidentiality**
7. **Intellectual Property**
8. **Limitation of Liability**
9. **General terms and conditions**
10. **Termination**
11. **Jurisdiction**



## 1. Perfectice Introduction

Myperfectice is a data-driven online learning & assessment platform. **This is an advanced technology platform designed in the USA for Higher Educational Institutes to help Faculties and Students in achieving the goals of OBE by Solving Bloom's 2 sigma problem.** The core of the platform is analytics i.e. it uses student's data and insight to help them learn at self-pace as per their learning requirements. The likes of KIIT, LPU, JIS, Kalinga University, SRM Institute of Science and Technology, DY Patil University, Techno group, etc have been trusted partners

The platform has been developed in USA on the latest technology with multiple layers of security to meet the client's requirements. Co-founders of Perfectice has combined experience of 50 years in technology, consulting, business, and leadership – USA, India, and China. Perfectice has registered offices in USA and India.

Perfectice was **SELECTED by Govt of India, MHRD/AICTE to be one of the 13 (out of 300) EdTech companies as part of the NEAT program to provide a digital learning platform to students across PAN India.**

Perfectice was shortlisted by **Scoonews** as One of the Top 50 EdTech disrupters in bringing innovative solutions to learning & that will redefine the education system in India.

## 2. Scope of Engagement

Perfectice scope of work is to provide the technology platform, including the mobile app, for SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY to run the employability enhancement program and Academic practice tests. The platform should consist of,

- A dedicated instance for Swami Keshwanand Institute of Technology
- Cognitive Contents.
- Programming Content
- Domain Module contents
- E-learning contents
- Smart Resume feature
- Mentor-Mentee Feature
- Discussion Forum
- Training Recommendations
- The system should facilitate the faculties to create tests as per their need.
- Virtual classroom feature with AI-based Analytics
- Assessment Module for students to take the practice tests on the mobile app (Android) or mobile browser or web browser.
- The system will monitor the student's activities on the platform and shall provide real-time results
- The system will support a subjective question response where students can take the picture of the handwritten response and upload real-time for assignment purposes.
- Ability to support (through chat and application monitor window) student technical issues with Myperfectice team or Swami Keshwanand Institute of Technology's administrators.



- Compile the result/performance and download it in a specified format to be delivered to Swami Keshwanand Institute of Technology.
- Automate publication of tests, schedule on time, and other reporting to keep a track of the attempt.
- Configuration of the platform to include all the courses code, classroom, users – students, faculties, and administrative staff for the smooth functioning of the operations.
- Role-based access-controlled login credentials.
- Orient the students and faculties of SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY to use the platform so that they can be properly acquainted with appearing for the examinations in the future.
- Condition the platform – create a user profile and configure with course code, classroom, and role access for the smooth functioning of the examination.
- Raise invoice to SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY as per the terms and conditions outlined in this agreement.

**SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY** will be responsible for,

- Provide all the user information to Perfectice for credential creation in Perfectice template (desired format).
- Provide all the required information like course details, course code, classroom details, and any other information to configure the platform in the Perfectice format (desired format) using Perfectice template.
- Communication with all the users (students, faculty, and administrators) about the platform.
- Provide all the general (non-technical) and process-related support to the users through a command center, except the technical support which will be provided by Perfectice. SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY needs to create an internal support team to run the process smoothly.
- Question Paper Uploading, Moderation, and Test Creation in Perfectice platform based on own academic or placement requirements.
- Payment for the product and services to Perfectice as per the condition outlined in this agreement.



### 3. Myperfectice Deliverables to Swami Keshwanand Institute of Technology

The following are the Deliverables to Swami Keshwanand Institute of Technology.

#### Employability Module Offering -

MyPerfectice offers a one-stop solution for all the learning needs of a student. The platform keeps a track of student's proficiency levels and the personalization engine keeps guiding them towards success. The discussion forum and online classroom encourage peer-to-peer learning. The employability index and job profiling recommend him relevant training, project & internship to undertake to acquire niche skills in his area of strength. The virtual classroom provides detailed insight into student's performance and learning gaps to all the stakeholders. Mentor-mentee features help faculties become the coach.

Following are the employability modules, being offered to Swami Keshwanand Institute of Technology by MyPerfectice. The product is owned and operated by MyPerfectice and **includes the technology platform with content (questions & e-learning material) and limited hours of live training in Cognitive Domain through Webinars.** The products are described below in detail-

#### 1. Campus Placement Preparedness -

The campus placement preparedness kick start with the conduction of baseline assessment of the students to evaluate their cognitive, coding & core domain skills. It is being followed by student's orientation sessions & rollout of different gamification products to augment the skills of students.

##### A. Cognite Game - Level 1 to 4 Gamification to enhance cognitive skills

The product has been designed as per bloom's taxonomy of incremental difficulty level which helps the student to develop a higher form of thinking such as analyzing and evaluating concepts rather than just remembering facts (rote learning) in a guided way. The Student starts the package from the basic level of Level-1 and attains higher Level 4 by solving around 2000+ questions distributed in the quant, verbal and reasoning section.



*The main features of Cognite Game is :*

- Gamification package having 180 tests (2800questions) tagged from Level 1 to 4 with Level 1 being the easiest one & Level 4 being the most difficult one.
- Guided and sequence-based learning to ensure progressive learning & uniform practice effort distribution in the area of quant, verbal & reasoning.
- E-books & Videos to help students to learn anytime and anywhere as per convenience.
- Live Query Resolution through Discussion forum

*The outcome of Cognite Game:*

- Minimum Cognitive Skill Growth of students in the range of 20 to 30%
- Average 80 online test attempts in 6 to 8 months with minimum 100 learning hours spent on the platform
- 30% improvement in the Qualification of students in the written round of Campus Placement Drive .

**B. Programming Skills (Novice to Ninja : C&C++ / Java & Python) –**

This product is designed to enhance the coding skills of Engineering students in C /C++ , Java & Python through Gamification packages of Novice to Ninja (N2N) by exhausting hands-on coding practice and recommended learning.

*The main features of the Novice to Ninja (N2N) package is :*

- Enhancement of the coding skills through exhaustive hands-on coding practice of 1200 +questions in C/C++ , Java & Python language.
- Guided and sequence-based learning to ensure progressive learning & uniform practice effort distribution in the language of C/C++ , Java & Python.
- Exposure of basic level of Coding (Level 1 ) to Competitive Coding level (Level 3) questions to students.
- E-learning for reference and learning anytime and anywhere by the students.



*The outcome of Novice to Ninja (N2N) :*

- The growth in the Coding Skill of the students happens in the range of 15 to 20%.
- Average 40 online coding test attempts in a duration of 6 months by the students
- 20% improvement in the Qualification of students in the Coding round of Companies

## 2. Personality Assessment - Psychometric Test

Personality test helps to understand student's characteristic trait which helps in better analysis of a student fitment in different domains. Every Organization is including this parameter in its recruitment process to get the best fit for their organization. This parameter helps in increasing the productivity of the students and also it is beneficial for understanding the teaching methods that could be most effective in classes. These would be conducted at the beginning and the end of each semester.

## 3. Duration

Unless terminated by either party, this MoU shall be valid for a period of **ONE (01)** year from the Effective Date. Either party may terminate this MoU for material breach by giving the other at-least ninety (90) days' notice in writing. Both Parties may terminate this MoU for convenience by giving SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY at-least ninety (90) days' notice in writing.



## 5. Cost and Payment

The cost of the CORE product is Rs. **2200\*** per student per year but a special introductory discounted price we are offering to your esteemed institution. **There is no charge for teacher, institute and parents/mentors, it's FREE.**

*No restriction on the number of attempts – unlimited access and unlimited attempts*

| Item Description  | Unit Cost*                                   | No. of Students | Amount    |
|---|--|-----------------|-----------|
| Subscription Fee for 2023 batch Students for Coding and Cognitive | Rs. 450000/- (Four Lacs Fifty Thousand only) | Full Strength   | 12 Months |

The subscription fee for students is valid for 12 months whereas the white label is valid for a lifetime.

**Late Fee:** Failure to pay the invoice on time (30 days from the date of submission) will result in a penalty, a late fee will be 10% of the unpaid invoice amount (past due) calculated every day from the due date, and will be solely incurred by Swami Keshwanand Institute of Technology. However, such late fees shall be claimed by Perfectice only after the delay is brought to the notice of Swami Keshwanand Institute of Technology. Perfectice reserves the right to suspend and/or cancel access to the application and in the case of late payments. However, such suspension and/or cancel access to the application shall be resorted by Perfectice only if mutual negotiations/discussions between the parties fail irrevocably.

### Payment Schedule

- 100% Payment will be made at the time of signing the MOU

### Payment Details

Payment can be made in the form of NEFT/RTGS/Cheque/DD payable to "Perfectice Eduventure Private Ltd."

The Bank Account details are as follows:

**Name** : Perfectice Eduventure Private Ltd.  
**GST No.** : 09AAICP5505AIZP,  
**PAN** : AAICP5505A  
**Bank** : Indian Overseas Bank  
**Account No:** 049033000000023  
**ISFC** : IOBA0000490  
**Branch** : Delhi Cantonment Branch, Delhi



## 6. Confidentiality

In the course of carrying out the Service undertaken under this Agreement, both the Parties may have access to or may obtain certain information related to each other business activities. The scope of this clause shall apply to all information that both the Parties may have access to in connection with carrying out the Service undertaken under this Agreement. Both the Parties are responsible for compliance with this Agreement by its employees or agents. "Confidential Information" means all information that the Parties, its employees or agents, receive from each other or observe or obtain relating to the Service, facilities, marketing strategies, products, capabilities, financial information, needs, developments, and plans of each other, its affiliates and group companies. Both the Parties will not permit its employees or agents to disclose to any third party or to use for any purpose other than carrying out the Service under this agreement without other's written permission (except as may be required by law or as necessary to carry out the Service). The Parties will hold all Information in trust for this agreement's sole use and benefit. This Clause will not apply to information that is publicly known other than through disclosure by or through the Parties or its employees or agents.

## 7. Intellectual Property

Perfectice owns the software product, content and the data generated by the application, and SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY will have no right to claim such Intellectual Property. SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY will do not copy or reverse engineer any of the Perfectice Intellectual Property during or after the expiration or termination of the contract. Any Intellectual Property Rights violation will result in immediate termination of the contract.

## 8. Limitation of liability

In any event, shall either party be liable to the other for any loss of profits, loss of revenue, loss of data, loss of use, any indirect, incidental, special, exemplary, punitive, or consequential damages, incurred by either party or any third party in respect of this MOU, whether in an action in contract or tort, strict liability or other legal or equitable theory regardless of whether such damages were foreseeable or if the other party or any other person has been advised of the possibility of such damages.



## 9. General Terms and Conditions

This MoU is not intended to constitute, create, give effect to, or otherwise recognize a joint venture, partnership, or formal business organization of any kind, and the rights and obligations of the parties shall be only those expressly set forth herein.

Nothing in this MoU shall be construed to grant either party the right to make commitments of any kind for or on behalf of the other without the other's prior written consent. At all times contemplated herein, Perfectice and SWAMI KESHWANAND INSTITUTE OF TECHNOLOGY shall remain independent contractors, each responsible for its employees. Each party assumes no responsibility to the other for costs, expenses, risks, and liabilities arising from the efforts of the other.

Neither party shall assign, or in any manner, transfer its interest or any part thereof in this MoU, except to wholly-owned subsidiaries.

Notwithstanding anything to the contrary in this MoU, any Exhibit or Attachment or any other document signed between the Parties regarding the subject matter of this MoU, either prior or after this MoU, in any event, shall either Party be liable for any loss of profits or revenue, or loss or inaccuracy of data or any direct, indirect, incidental, special or consequential damages incurred by the other Party.

The software, all content including but not limited to all packages, questions, tests, eLearning materials, data captured and generated by the software, and anything not exclusively mentioned in the agreement are assets of Perfectice and can't be reproduced and uses in any context without written approval from Perfectice.

## 10. Termination

- a) The term of this Agreement shall commence on the Effective Date and shall continue for 12 months from the Effective Date i.e. March 2022 until terminated in accordance with the terms of this Agreement.
- b) Either Party may terminate this Agreement or a Statement of Work:
  - (i) If the other party commits a material breach of this Agreement or such Statement of Work and fails to cure such breach within thirty (30) days of receiving written notice of the breach and intention to terminate
  - (ii) The amount charged till the service period will be paid by Swami Keshwanand Institute of Technology or if the amount is less than the advance paid by Swami Keshwanand Institute of Technology, the balance amount will be refunded by the Service provider.
  - (iii) No refund shall be entertained after 3 months of the service



## 11. Jurisdiction

This MOU shall be governed by the laws of India and the jurisdiction of competent courts in Noida, India. The Parties agree to make efforts in good faith to resolve all disputes amicably and expeditiously between themselves and any unresolved matters should be referred expeditiously to mediation to resolve the same.

All and any disputes and claim aforesaid, which cannot be fully and satisfactorily resolved or settled by the parties as aforesaid, shall be referred to a Sole Arbitrator jointly to be appointed by Perfectice and Swami Keshwanand Institute of Technology. The provisions of the Arbitration and Conciliation Act, 1996. [As amended in 2015] will be applicable and the award made thereunder shall be final and binding upon both the parties hereto and subject to legal remedies available under the provision of law. The place of arbitration shall be Bengaluru. The arbitration shall be conducted in English and all written documents used during the arbitration shall be in English.

After both party signatures, this proposal will be deemed contract and both the parties can use their logo for marketing.

IN WITNESS whereof, the Parties below have executed this proposal on March 8, 2022

For and on behalf of  
Perfectice Eduventure Private Ltd.



Name: Dr. Rakesh Kumar Sharma  
Title : Co-founder  
Perfectice Eduventure Pvt. Ltd.



For and on behalf of  
Swami Keshwanand Institute of Technology



Name: Dr. Amber Sonasthane  
Title: Head, Training & Placement cell  
SKIT, Jaipur.

Head, Training & Placement Cell  
Swami Keshwanand Institute Of Technology  
Management & Gramothan,  
Ramnagar, Jagatpura, Jaipur (raj.)

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India Offices At - Mumbai, Bangalore, Chennai, Delhi, Dhanbad. U.S.A. Offices At - Atlanta, Chicago