



**Swami Keshvanand Institute of Technology, Management & Gramothan**

**Department of Management Studies**

**Report**

**National Seminar**

**On**

**Foreign Trade Policies and Procedures**

**On**

**13th August, 2019**

**In association with**

**Directorate General of Foreign Trade (DGFT)**

Department of Management Studies, SKIT organized a National Seminar on Foreign Trade Policies & Procedures in association with Directorate General of Foreign Trade (DGFT). Dr. Maneesha Kaushik, Convenor, National Seminar, in her initial remarks said that, the knowledge for foreign trade policies is extremely crucial for the budding managers as well as for the development of our nation.

Shri. C.K. Mishra, JT. DGFT from Directorate General of Foreign Trade in his address talked about the three crucial parts which encompasses Foreign Trade-

### **Part I**

- Six Step Export Procedure
  1. Product and Buyer-Seller Decision.
  2. Background check and Understand Export/Import Database.
  3. Find HS(Harmonised System) Code – Administered by WCO.
  4. Find your Item type (Free, Restricted, State Trading Enterprises STEs, Prohibited Items).
  5. Analyse Export-Import data (<http://commerce.nic.in/eidb/Default.asp>).
  6. Find Buyer(Website, Distributors, Dealers, Exhibition, Advertising and marketing, Surfing)

## **Part II**

- Major agencies involved in exports -DGFT, RCMC,Banks, BRC, ECGC,EIA, EXIM Banks.

## **Part III**

- DGFT's Support Mechanism – Involves a Handbook of procedures, Simplification& Merger of Reward Schemes (MEIS & SEIS), Incentives for SEZs and Duty credit scrips.
- Foreign trade policy 2015-20 (Boost to Make in India), Reduced Export Obligation (EO) under EPCG Scheme, paperless trade in 24\*7 environment, online inter-ministerial consultations, digitisation and e-governance

He also addressed about the importance of analyzing Export-Import Data and mentioned various sites for the same- [icegate.gov.in](http://icegate.gov.in), [indiantradeportal.in](http://indiantradeportal.in) etc.He also discussed about the role of Central Board of Excise and Customs (CBEC) as a part of Department of Revenue under the Ministry of Finance, Government of India. He participants were also made aware regarding Export Promotion Councils ( presently 14 export promotion councils under Ministry of Commerce). These Councils operate as non-profit organizations and perform both advisory and executive functions. They also issue RCMC(Registration cum Membership Certificate)

After that Shri Satish Raina, I/C EDI addressed on forthcoming E-Governance initiatives like online issuance of Export Obligation Discharge Certificate (EODC), Message exchange with Ministry of Corporate Affairs for CIN ,DIN and CBDT for PAN. He talked about various methods of payments, consignments, letter of credit etc. He further shared about B/L – Bill of Lading Issued by Carrier Company, Airway Bill, ECGC(Export Credit Guarantee Corporation of India Ltd.), EIAs (Export Inspection Agencies) and EXIM Bank.

Shri Bhupinder Singh from Federation of Indian Export Organization addressed about their assistance being provided to Indian Entrepreneurs and motivated the participants to think on the lines of becoming an exporter and help improve Indian exports too. He also discussed about BRC (Bank Realization Certificate) and DGFT's incentives, import duty exemptions and other financial assistance to the exporters.

Towards the end of the National Seminar Dr. Ona Ladiwal, Associate Professor, DMS, thanked all the dignities for effective participation in the National Seminar and making it a great success.

## **Department of Management Studies**

### **National Seminar on**

### **“Foreign Trade Policies and Procedures”**

**13<sup>th</sup> August 2019**

#### **Outcome report of the National Seminar**

The Department of Management Studies successfully organized a National Seminar on “Foreign Trade Policies & Procedures” on 13<sup>th</sup> August, 2019.

- The seminar was attended by more than 200 participants.
- The seminar presented an opportunity to foster knowledge sharing on various issues related to foreign trade and policies.
- The seminar met its objectives in promoting the students to think affirmatively for pursuing trade in their future endeavours.

#### **Some of the lessons learned from the National Seminar are the following:**

- The youth should be employment creator and take advantage of various foreign trade policies existing in the country.
- Pursuing export- import will contribute towards nation building and development of the society.
- The seminar focused on positive thinking and developing right attitude towards licensing.

**DEPARTMENT OF MANAGEMENT STUDIES**

**SWAMI KESHVANAND INSTITUTE OF TECHNOLOGY, MANAGEMENT & GRAMOTHAN,  
JAIPUR**

in collaboration with

**Directorate General of Foreign Trade**

Organizes

a Seminar on

**“Foreign Trade Policies and Procedures”**

**Aug 13<sup>th</sup>, 2019**

Venue: Kautilya Seminar Hall

Programme Sheet

Time 8 am	Assembly
9 am	Lamp Lighting
9:15 am	Floral Welcome
9:30 am	Welcome & Theme Presentation by Dr. Maneesha Kaushik Associate Professor, DMS, SKIT
9:45 am	Address by Prof. (Dr.) S. L. Surana, Director (Academics), SKIT
10:00 am	Address by Shri. C K Mishra, JT.DGFT
11:00 am	Address by Shri. Satish Raina, I/C EDI
12:00 Noon	Address by Shri. Bhupinder Singh, FIEO
1:00 pm	Memento Presentation
1:15 pm	Vote of Thanks by Dr. Ona Ladiwal Associate Professor, DMS, SKIT
1:30 pm	Group Photo Session
1:40 pm	High Tea

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List of Experts

<b>S. No.</b>	<b>Name of Expert</b>	<b>Organisation</b>	<b>Country</b>
<b>1</b>	<b>Shri C.K. Mishra</b>	<b>DGFT</b>	<b>India</b>
<b>2</b>	<b>Shri Satish Raina</b>	<b>DGFT</b>	<b>India</b>
<b>3</b>	<b>Shri Bhupinder Singh</b>	<b>DGFT</b>	<b>India</b>

Swami Keshvanand Institute of Technology,  
Management and Gramothan  
Department of Management Studies



**NATIONAL SEMINAR**

**On**

**FOREIGN TRADE POLICIES &  
PROCEDURES**

August 13<sup>th</sup>, 2019

In Association With

Directorate General of Foreign Trade (DGFT)

**About the Seminar :**

The international trade has been growing faster than world output indicates that the international market is expanding faster than the domestic markets.

Foreign Trade Policies aims to accelerate the economy from low level of **economic** activities to a high level of **economic** activities by making it a globally oriented vibrant economy and to derive maximum benefits from expanding global market opportunities.

This seminar will help us to analysis similarities and differences between internal and international trade. It will also provide an overview of various theories in foreign trade and will evaluate the terms of trade between the nations

The seminar will analysis the concept of Balance of Payment and Adjustment Mechanism in Balance of Payment.

**Sub Themes of the National Seminar:****Best Practises to Promote Export & Import:**

- Basis of International Marketing. Difference between International and Domestic market.
- Impact of Globalization, disintermediation and Liberalization market.
- Skilling youth for dynamic challenges in Import - Export.
- Need of Exports. Definition and meaning of Imports. How to read Import / Export Polices of 2015 - 2020
- Main provision for Imports/ Exports. Factory stuffing/warehouse, stuffing / sealing of containers.
- Advantages of HS Code in Exporting..
- E Governance Initiative – Online insurance of Export Obligation discharge Certificate (EODC).
- FIEO - Export assistance to Indian Entrepreneur..
- Role of customs house agents. Shipping and customs formalities. Marine insurance.
- Entire export documents, i.e. Principal, Auxiliary and Regulatory set of documents used in export trade and their importance.

**Objectives:**

- To explore the present conditions and prepare a roadmap or future in changing Indian Export-Import system.
- To foster dialogue among various stakeholders, including senior level policy makers, researchers, academicians, managers, regulators and those engaged in non-government sector.
- To expose the young students, Startup, Export houses to foreign trade polices and Procedures to help them to meet the new challenges.
- To exchange experiences and networks with fellow professionals, academia and industry experts.

**Key Speakers:**

Eminent Speakers from Corporate Sector, Policy Makers, Regulatory Policy Bodies, Professors and Academicians.

Date: 13<sup>th</sup> August, 2019

Time: 08:30 AM

Venue: J.C Bose, SKIT.

**Session Plan**

Session I: Inaugural Session  
Session II: Six Step Export Procedure.  
Session III: E Governance.  
Session IV: Financial Assistance to the exporters.  
Session V: Paper Presentation.  
Session VI: Valedictory Session.

**Important Dates:**

Last date for submission of Abstract:  
29.04.2019  
Confirmation of acceptance of Abstracts:  
20.06.2019  
Last date for submission of full length  
papers and registration:04.08.2019

**Target Group:**

- Policy makers, Regulators & Government officials.
- Indian Export Organisation
- Professionals & Consultants ,Startups, NGO's.
- Faculty and Research Scholars of Management/Developmental Institutes.
- Post- graduate Students of Management, Economics,

**Seminar Paper:**

The Conference would highly focus on Papers /Case Studies etc. for presentation and publication in Souvenir :

- Faculty members, researchers, including students, from educational institutions ,universities and others.
  - Professional executives, practitioners & consultants from industry and above mentioned target group.
  - Policy makers, regulators, professional bodies & associations, NGO's and others engaged in MSME segment.
- For guidelines regarding submission of papers, please visit our website [www.skit.ac.in](http://www.skit.ac.in).



**Call for paper (Guidelines)** : Final paper and Abstract should be in APA format. Selection of the papers will be based on the abstract not exceeding 300 words, including a clear indication of the purpose of research methodology, major results implications and key references. The selected abstract and paper approved by the experts will be included in the conference. The complete paper, not exceeding 5000 words. We would appreciate if the title of your presentation and abstract is communicated to [mconference@skit.ac.in](mailto:mconference@skit.ac.in) by 1<sup>st</sup> September, 2018.

**AWARDS(Research Scholar/Student category):**

- Best Oral Presentation for each technical session.



**Swami Keshvanand Institute Of Technology Management And Gramothan, Jaipur:**

Swami Keshvanand Institute of Technology, Management and Gramothan, Jaipur, was established in the year 2000 by a team of committed professionals and academicians. SKIT enjoys the reputation of being one of the premier institute in northern India, possessing qualified and experienced faculty along with well developed infrastructure. A great sense of discipline, sincerity and an environment conducive to learning makes SKIT an educational paradise. All the courses are duly approved by AICTE and affiliated to Rajasthan Technical University, Kota. B.Tech courses are accredited by the National Board of Accreditation (NBA, New Delhi).

**Department Of Management Studies:**

In its endeavour to strengthen the philosophy of Swami Keshvanand Ji and achieve excellence in Techno-managerial environment, the Institute established Department of Management Studies in the academic year 2006-2007. The Department of Management Studies offers an AICTE approved Master of Business Administration (MBA) degree course, affiliated to Rajasthan Technical University, Kota. The Department aims at developing future managers equipped with curricular & co-curricular skills, which will help them to make a mark in the industry. The Department is an active member of All India Management Association (AIMA).

**About DGFT:**

The Directorate General of Foreign Trade is the agency of the Ministry of Commerce and Industry of the Government of India responsible for administrating laws regarding foreign trade and foreign investment in india. The Central Government appoints any person to be the Directorate General of Foreign Trade. Normally a member of the Indian Administrative Service having rendered 30 or more years is appointed to the post of the Director-General of Foreign Trade. The Director-General heads an attached office under the administrative control of the Ministry of Commerce and Industry of the Government of India. The Director-General is an Ex-Officio Additional Secretary to the Government of India. The Director-General advises the central Government in the formulation of Foreign Trade Policy and is responsible for carrying out that Policy. At present, the Director-General formulates Foreign Trade Policy and Hand Book of Procedures of Foreign Trade Policy and ITC (HS) Classifications of Import and Export Items. The Director-General heads an organization known as the Directorate General of Foreign Trade. The organization has its offices known as Regional Authority (RA) and Zonal Office. These offices administer the Foreign Trade Policy and Procedures.

**ABOUT JAIPUR -THE PINK CITY :**

Jaipur is named after its founder, the warrior and astronomer, Sawai Jai Singh II. It is 260 km from Delhi and 240 km from Agra and forms the most chosen tourism golden triangle of Delhi, Agra and Jaipur. The old Jaipur painted in pink colour can grip any visitor with admiration. Stunning backdrop of ancient forts Nahargarh, Amber, Jaigarh and Moti Dungri are dramatic testimonials of the by-gone era. It has been ranked as the seventh best place to visit in Asia.

<p><b>Patron</b> Shri Surja Ram Meel Chairman</p>
<p><b>Organizing Committee</b> Dr. Ona Ladiwal Dr. Savita Choudhary Dr. Atul Gupta Ms.Priyanka Payal Dr. Ravish Pandey</p>

<p><b>Advisory Board</b> Shri Anil Bafna- Vice Chairman Shri Jaipal Meel- Director Mrs. Rachna Meel- Registrar Prof.(Dr.) S.L. Surana- Director (Academics) Prof.(Dr.) R.K. Pachar- Principal Prof. M.L. Bhargava- Advisor Mrs. Abha Meel- Advisor</p>
<p><b>Convenor</b> Dr. Maneesha Kaushik <a href="mailto:maneesha9099@gmail.com">maneesha9099@gmail.com</a> 9785381999</p>



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on  
"Foreign Trade Policies And Procedures"  
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Views about Seminar:

Seminar was full of information on latest policies and procedures related to Foreign Trade.

Which Session of the seminar is most valuable to you?

Session by Mr. Satish Raina on TC situation and information of their online portal was valuable

Would you like to attend the more seminars title? Yes

Remarks & Suggestions: This programme should be conducted regularly to promote foreign trade and contribute to the economy at large

Overall Rating:

Excellent

Good

Satisfactory

Name of Participant: Bhishma Pareek

Contact No.: bhishmapareek97@gmail.com

E-mail: 8561028155

Signature of Participant: Bhishma



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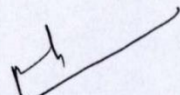
Satisfactory

Name of Participant: Bhishma Paweer

Contact No. : bhishmapaweer97@gmail.com.

E-mail: 8561028155

Signature of Participant : Bhishma

  
PRINCIPAL



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Contact No.: bhishmapareek97@gmail.com

E-mail: 8561028155

Signature of Participant: Bhishma

End Shift

SWAMI KESHVANAND INSTITUTE OF TECHNOLOGY  
DEPARTMENT OF MANAGEMENT STUDIES  
2nd Year Student (Batch 2018-2020)

S.No	Student Name	Signature
1	AAMIR AHMED	
2	AARTI SONI	Aarti
3	AAYUSHI GUPTA	
4	ABHISHEK SINGH	Abhishek
5	AISHWARYA GARG	Aishwarya
6	AJAY SINGH SHEKHAWAT	
7	AMAN SHARMA	
8	AMITESH RANA	
9	ANIKET RANJAN	
10	ANJALI KATARIA	
11	ANSHITA JAIN	Anshita
12	ARCHANA MEGHWAL	
13	BHISHMA PAREEK	Bhishma
14	BHUMIKA TANWAR	
15	BRIJ MOHAN KUMAWAT	
16	DHANUJ RANWAN	
17	GOVIND VADHWANI	Govind Vadhwani
18	HEMANT KUMAR YADAV	
19	HIMANSHU SHARMA	
20	KAJAL AGARWAL	
21	KAJAL DHAMANI	Kajal
22	KARUNA JAIN	
23	KAVITA KUMARI	
24	KHUSHBOO GUPTA	K Gupta
25	KHUSHBOO RATHORE	Khushboo
26	LAKSHITA SINGH	
27	LAKSHYA GUPTA	
28	LALIT KUMAR CHANDANI	Lalit
29	LAVI MATHUR	Lavi
30	MEDH POOJA MAHESH	
31	MOHAMMED AFZAL QAZI	
32	MONIKA SHARMA	Monika
33	NAMAN JAIN	
34	PARAS PANWAR	
35	PARTH SHARMA	
36	POOJA AGARWAL	
37	POONAM PEEPLIWAL	Poonam
38	POORNIMA SHARMA	Poornima
39	PRAGATI SHARMA	
40	PRAGYA	
41	PRINCE MISHRA	
42	PRIYA ARORA	
43	PRIYANKA MALI	
44	RAHUL KUMAR SHARMA	Rahul
45	RISHABH JAIN	
46	RIYA JHANWAR	
47	RIYA KUMARI BANG	Riya
48	RIYA LOHIYA	Riya
49	SEIJAL MITTAL	
50	SHILPA AHALAWAT	
51	SHIVA SINGH CHOIHAN	

Tel No: 0141-2227509

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GOVERNMENT OF INDIA  
 MINISTRY OF COMMERCE AND INDUSTRY  
 OFFICE OF THE JT.DIRECTOR GENERAL OF FOREIGN TRADE  
 IIIRD FLOOR, UDYOG BHAWAN, TILAK MARG, JAIPUR (Raj)  
 \*\*\*\*\*

ATTENDANCE SHEET FOR NIRYAT BANDHU SEMINAR HELD AT  
 SKIT, JAIPUR ON 13.8.2019  
 FROM 11.30 AM TO 2.30 PM

SL. No	NAME OF PARTICPANT (IN CAPTIAL LETTERS)	ENROLMENT NO	EMAIL ID (IN CAPTIAL LETTERS)	MOB ILE NO.	SIGNAURES/ RECEIPT OF NBS FOLDER, DAIRY AND PEN RECD
1	Anshita Jain	D180001	anshijain@3999@gmail	7221893569	Anshita
2	Vipran jais Singh	D180022	Vipranjaisingh@gmail.com	8769066634	Vipranjaisingh
3	Shikha Patel	D180042	shikha.patel@kpa.com	8501098159	Shikha
4	Khushboo Rathore	D180013	khushboorathore@gmail.com	7023391287	Khushboo
5	Lalu Mathur	D180007	lalu.mathur@9497@gmail.com	9660271522	Lalu Mathur
6	Riya Bhanuwar	D180019	Riyathawar63@gmail.com	9829657404	Riya
7	Kajal Dhanani	D180009	Kajaldhanani97@gmail	7240154905	Kajal
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11	Yamini Vijay	D180063	yaminivijay887	8700483075	Yamini

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GOVERNMENT OF INDIA  
 MINISTRY OF COMMERCE AND INDUSTRY  
 OFFICE OF THE JT.DIRECTOR GENERAL OF FOREIGN TRADE  
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21	KOMAL Agarwal	D190016	K.AGARWALKOMAL100@GMAIL.COM	8955750161	Komal
23	Rupal Gupta	D190023	RupalGupta200@Gmail.com	7615901832	Rupal
24	Sapna Yadav	PRV0348	Sapna990365@Gmail.com	7976309910	Sapna
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26	Mahima Jain	DI90013	Mahimajain24@gmail.com	6350300966	Mahimajain
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28	Vinitika chandel	PRV0220	VinitikaKochandel12@gmail.com	8619983389	Vinitika
29	Simran Kumawat	PRV0019	Simrankumawat22@gmail.com	9928449966	Simran
30	Rakshanda	D190003	RakshandaSisodiya@gmail.com	7690863399	Rakshanda
31	Nisha Yadav	D190004	yadavnishal1111@gmail.com	7610855522	Nisha Yadav
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33	Muskan Bhalla	PRV0286	MUSKANIBHALLA@GMAIL.COM	7011935121	Muskan
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36	Nikita Bhatia	PRV0191	nikitabhatia3498@gmail.com	6376886866	Nikita
37	Rushika Singh	PRV0191	Rushika2400@gmail.com	9660292737	Rushika
38	Kirti Arora	D190002	kirtiarora@gmail.com	8503962455	Kirti Arora
39	Kamini Grewal	PRV0224	grewalkamini03@gmail.com	7568921273	Kamini
40	Diksha Thakur	DI90009	diksha16thakur@gmail.com	9772093914	Diksha

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GOVERNMENT OF INDIA  
 MINISTRY OF COMMERCE AND INDUSTRY  
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1	Amu Mishra	DN 12101	Amu.mishra81@gmail.com	9982021921	Amu
2	Abhishek Jangir	DN 12104	Abhishek9719@gmail.com	9923210124	Abhishek
3	Disha Nandan	DN 12107	Disha.nandan1@gmail.com	8992061960	Disha
4	NEHA BHACHA	DH 121010	neha1212@gmail.com	9887002182	Neeta
5	Vedant Kumar	DH 121020	vedant.kumar20@gmail.com	8974368124	Vedant
6	Pranav Mishra	DH 121017	Pranav.9786@gmail.com	8984288664	Pranav
7	Abhinav Sharma	DH 121018		8999819166	Abhinav
8	Manish Kumar	DH 121019	Manish.Manih@gmail.com	998902106	Manish
9	Nikhil Kothari	DH 121021	Nikhil.Sharma016@gmail.com	983001011	Nikhil
10	Prayal Kishore	DH 121028	Prayal.Kishore@gmail.com	8949222221	Prayal
11	Rohit Sharma	DH 121029	RohitSharma12@gmail.com	9815002200	Rohit
12	Pranav Kumar	DH 121033	Pranav1412@gmail.com	9829053216	Pranav
13	Pranav Kumar	DH 121031	Pranav.Kumar01@gmail.com	9602818546	Pranav
14	Pranav Kumar	DH 121049	Pranav.Kumar01@gmail.com	8949610010	Pranav
15	Amrita Singh	DH 121041	Amrita.Singh01@gmail.com	8942000101	Amrita
16	Soham Sharma	DH 121040	Soham.S56@gmail.com	9897661031	Soham
17	Neha Mishra	DH 121016	Neha.mishra12@gmail.com	894900134	Neha
18	Pranav Kumar	DH 121045	Pranav.Kumar01@gmail.com	894900134	Pranav
19	Pranav Sharma	DH 121046	Pranav.Sharma16@gmail.com	8949112014	Pranav
20	Pranav Kumar	DH 121047	Pranav.Kumar01@gmail.com	8949112014	Pranav

PRINCIPAL  
 SWAMI KESHWANAND INSTITUTE OF  
 Technology, Management & Gramotha  
 Jagajpur, Jaipur-302025

Department of Management Studies  
 Swami Keshwanand Institute of Technology  
 Management & Gramotha, Jaipur - 25

KM







**Ministry of Commerce and Industry  
Directorate General of Foreign Trade**

Welcome you to  
National Seminar  
Under  
at Bandhu Scheme

On  
Policies & Procedures 2015-2020  
13<sup>th</sup>, 2019

At  
Management Studies  
Institute of Technology,  
and Gramathan



असतो माँ सद्गमय



JE JAIPUR



सत्यमेव जयते

# Ministry of Commerce and Industry Directorate General of Foreign Trade

Welcome you to

## National Seminar

Under

## Niryat Bandhu Scheme

On

### Trade Policies & Procedures 2015-2020

August 13<sup>th</sup>, 2019

At

Department of Management Studies

Jai Prakash Narayan Institute of Technology,

Jaipur, Rajasthan



असतो माँ सद्गमय